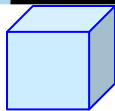


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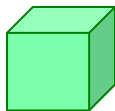


Small Business Development

Small Business - Start-Up Fundamentals	Enrollment Date	Start Date
E101: The Entrepreneurial Spirit Within (Live)	3/1/2011	8/16/2011
E101: The Entrepreneurial Spirit Within (On-Demand)	3/1/2011	8/17/2011
E102: Starting a Business –The Formula for Success (Live)	3/1/2011	8/23/2011
E102: Starting a Business –The Formula for Success (On-Demand)	3/1/2011	8/24/2011
Small Business - Preparing for Success	Enrollment Date	Start Date
E103-1: Business Concept and Description (Live)	3/1/2011	8/30/2011
E103-1: Business Concept (On-demand)	3/1/2011	8/31/2011
E103-2: Target Market and Industry Analysis (Live)	3/1/2011	9/6/2011
E103-2: Target Market and Industry Analysis (On-demand)	3/1/2011	9/7/2011
E103-3: Competition (Live)	3/1/2011	9/13/2011
E103-3: Competition (On-demand)	3/1/2011	9/14/2011
E103-4: Marketing and Sales Strategies (Live)	3/1/2011	9/20/2011
E103-4: Marketing and Sales Strategies (On-demand)	3/1/2011	9/21/2011
E103-5: Organizational Structure and Management Plan (Live)	3/1/2011	9/27/2011
E103-5: Organizational Structure and Management Plan (On Demand)	3/1/2011	9/28/2011
E103-6: Operations Planning (Live)	3/1/2011	10/4/2011
E103-6: Operations Planning (On Demand)	3/1/2011	10/5/2011
E103-7: Financial Planning (Live)	3/1/2011	10/11/2011
E103-7: Financial Planning (On Demand)	3/1/2011	10/12/2011
E103-8: Exit Strategy Plan (Live)	3/1/2011	10/18/2011
E103-8: Exit Strategy Plan (On Demand)	3/1/2011	10/19/2011
E103-9: The Wrap Up - Cover Page, Statement of Purpose, Table of Contents, and Executive Summary (Live)	3/1/2011	10/25/2011
E103-9: E103-9: Wrap Up - Cover Page, Statement of Purpose, Table of Contents and Executive Summary (On Demand)	3/1/2011	10/26/2011
Development and Growth Strategies (Live)	Enrollment Date	Start Date
E104-1: Development and Growth Strategies (Live)	3/1/2011	11/1/2011
E104-1: Development and Growth Strategies (On Demand)	3/1/2011	11/2/2011
E104-2: Business Certifications (Live)	3/1/2011	11/8/2011
E104-2: Business Certifications (On Demand)	3/1/2011	11/9/2011
E104-3: Marketing Strategies (Live)	3/1/2011	11/15/2011
E104-3: Marketing Strategies (On Demand)	3/1/2011	11/16/2011
E104-4: Procurement Fundamentals (Live)	3/1/2011	11/22/2011
E104-4: Procurement Fundamentals (On Demand)	3/1/2011	11/23/2011
E104-5: Fiscal Management and Soundness (Live)	3/1/2011	11/29/2011
E104-5: Fiscal Management and Soundness (On Demand)	3/1/2011	11/30/2011
E104-6: Legal Considerations (Live)	3/1/2011	12/6/2011
E104-6: Legal Considerations (On Demand)	3/1/2011	12/7/2011
E104-7: Operations Management (Live)	3/1/2011	12/13/2011
E104-7: Operations Management (On Demand)	3/1/2011	12/14/2011
E104-8: Human Resource Management (Live)	3/1/2011	12/20/2011
E104-8: Human Resource Management (On Demand)	3/1/2011	12/21/2011



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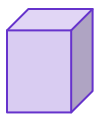


Non-Profit Capacity Building

Non-Profit Fundamentals	Enrollment Start	Start Date
N100: Starting a Non-Profit Organization (Live)	3/1/2011	8/18/2011
N100: Starting a Non-Profit Organization (On-Demand)	3/1/2011	8/19/2011
Grant Writing Clinic	Enrollment Start	Start Date
N105-1: Preparing a Government Grant Application (Live)	3/1/2011	8/25/2011
N105-1: Preparing a Government Grant Application (On Demand)	3/1/2011	8/26/2011
N105-2: Preparing a Grant Proposal (Live)	3/1/2011	9/1/2011
N105-2: Preparing a Grant Proposal (On Demand)	3/1/2011	9/2/2011
N105-3: Searching for Grants (Live)	3/1/2011	9/8/2011
N105-3: Searching for Grants (On Demand)	3/1/2011	9/9/2011
N105-4: Grant Proposal Budget Preparation (Live)	3/1/2011	9/15/2011
N105-4: Grant Proposal Budget Preparation (On Demand)	3/1/2011	9/16/2011
Leadership Development	Enrollment Start	Start Date
N101-1: Board of Directors Fundamentals (Live)	3/1/2011	9/22/2011
N101-1: Board of Directors Fundamentals (On Demand)	3/1/2011	9/23/2011
N101-2: Building a Viable Board of Directors (Live)	3/1/2011	9/29/2011
N101-2: Building a Viable Board of Directors (On Demand)	3/1/2011	9/30/2011
N101-3: Maximizing Board Effectiveness (Live)	3/1/2011	10/6/2011
N101-3: Maximizing Board Effectiveness (On Demand)	3/1/2011	10/7/2011
N101-4: Maximizing Executive Effectiveness (Live)	3/1/2011	10/13/2011
N101-4: Maximizing Executive Effectiveness (On Demand)	3/1/2011	10/14/2011
N101-5: Sharing Leadership - The Board/Staff Partnership (Live)	3/1/2011	10/20/2011
N101-5: Sharing Leadership - The Board/Staff Partnership (On Demand)	3/1/2011	10/21/2011
N101-6: Financial Management (Live)	3/1/2011	10/27/2011
N101-6: Financial Management (On Demand)	3/1/2011	10/28/2011
Organizational Development	Enrollment Start	Start Date
N102-1: Organizational Assessment (Live)	3/1/2011	11/3/2011
N102-1: Organizational Assessment (On Demand)	3/1/2011	11/4/2011
N102-2: The Strategic Plan (Live)	3/1/2011	11/10/2011
N102-2: The Strategic Plan (On Demand)	3/1/2011	11/11/2011
N102-3: Key Assets – Staff and Volunteers (Live)	3/1/2011	11/17/2011
N102-3: Key Assets – Staff and Volunteers (On Demand)	3/1/2011	11/18/2011
N102-4: Fiscal Management (Live)	3/1/2011	11/24/2011
N102-4: Fiscal Management (On Demand)	3/1/2011	11/25/2011
N102-5: Record Keeping and Reporting Requirements (Live)	3/1/2011	12/1/2011
N102-5: Record Keeping and Reporting Requirements (On Demand)	3/1/2011	12/2/2011
N102-6: Information Technology Strategies (Live)	3/1/2011	12/8/2011
N102-6: Information Technology Strategies (On Demand)	3/1/2011	12/9/2011
N102-7: Operations Management (Live)	3/1/2011	12/15/2011
N102-7: Operations Management (On Demand)	3/1/2011	12/16/2011
N102-8: Disaster Recovery Plan (Live)	3/1/2011	12/22/2011
N102-8: Disaster Recovery Plan (On Demand)	3/1/2011	12/23/2011
Program Development	Enrollment Start	Start Date
N103-1: Program Design and Management Strategies (Live)	3/1/2011	12/29/2011
N103-1: Program Design and Management Strategies (On Demand)	3/1/2011	12/30/2011
N103-2: Program Evaluations Strategies (Live)	3/1/2011	1/5/2012
N103-2: Program Evaluations Strategies (On Demand)	3/1/2011	1/6/2012
Public Policy and Community Engagement	Enrollment Start	Start Date
N104-1: Communication Strategies, Tools and Tactics (Live)	3/1/2011	1/12/2012
N104-1: Communication Strategies, Tools and Tactics (On Demand)	3/1/2011	1/13/2012
N104-2: Building a Public Policy Agenda (Live)	3/1/2011	1/19/2012
N104-2: Building a Public Policy Agenda (On Demand)	3/1/2011	1/20/2012
N104-3: Public Relations and Community Engagement Strategy (Live)	3/1/2011	1/26/2012
N104-3: Public Relations and Community Engagement Strategy (On Demand)	3/1/2011	1/27/2012
N104-4: Building Community Partnerships / Collaborations (Live)	3/1/2011	2/2/2012
N104-4: Building Community Partnerships / Collaborations (On Demand)	3/1/2011	2/3/2012



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Personal and Professional Development

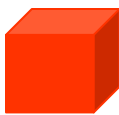


Personal and Professional Development	Enrollment Start	Start Date
P101: Self-Analysis (Live)	3/1/2011	9/21/2011
P101: Self-Analysis (On Demand)	3/1/2011	9/22/2011
P102: Goals Setting (Live)	3/1/2011	9/28/2011
P102: Goals Setting (On Demand)	3/1/2011	9/29/2011
P103: Communication (Live)	3/1/2011	10/5/2011
P103: Communication (On Demand)	3/1/2011	10/6/2011
P104: Personal Financial Planning (Live)	3/1/2011	10/12/2011
P104: Personal Financial Planning (On Demand)	3/1/2011	10/13/2011
P105: Time Management (Live)	3/1/2011	10/19/2011
P105: Time Management (On-Demand)	3/1/2011	10/20/2011



Human Resource Development

Human Resource Development	Enrollment Start	Start Date
HR101: Fundamentals of Human Resources (Live)	3/1/2011	8/17/2011
HR101: Fundamentals of Human Resources (On Demand)	3/1/2011	8/18/2011
HR102: Human Resource Management (Live)	3/1/2011	8/24/2011
HR102: Human Resource Management (On Demand)	3/1/2011	8/25/2011
HR103: Building Effective Teams (Live)	3/1/2011	8/31/2011
HR103: Building Effective Teams (On Demand)	3/1/2011	9/1/2011
HR104: Effective Interviewing (Live)	3/1/2011	9/7/2011
HR104: Effective Interviewing (On Demand)	3/1/2011	9/8/2011
HR105: Workplace Communication Skills (Live)	3/1/2011	9/14/2011
HR105: Workplace Communication Skills (On Demand)	3/1/2011	9/15/2011



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